

## MEDIATOR INFORMATION

<b>TRAN VAN NAM</b> (Mr.)		
	Associate Professor and Dean, Faculty of Law National Economics University, Vietnam	
	A1-1009 National Economics University 207 Giai Phong Rd, Hai Ba Trung Dist., Hanoi, Vietnam	
	<a href="mailto:namtv@neu.edu.vn">namtv@neu.edu.vn</a> ; <a href="mailto:namuw2002@gmail.com">namuw2002@gmail.com</a> ;	
	Languages: English, Vietnamese	
International trade law; Intellectual property, E-transactions law; Trade in goods; Trade in services; Maritime Insurance; Alternative Dispute Resolution (ADR)		
<b><u>Work history</u></b>		
1989 – 2004	Lecturer, Economics Law National Economics University	
2005 – 2014	Head of the Department of Business Law Faculty of Law, National Economics University	
2015 – present	Dean of Faculty of Law National Economics University	
<b><u>Membership and Activities</u></b>		
2002 – present	Arbitrator, Vietnam International Arbitration Centre (VIAC)	
1990 – present	Member, Vietnam Law Association (VLA)	
2009 – present	Member, IP Collegium, Japan Institute on Promoting Innovation and Invention (JIPII)	
<b><u>Specialized expertise</u></b>		
<ul style="list-style-type: none"> <li>Tran Van Nam has 30 years in the field of teaching and research in Business law; Intellectual Property law; E-Commerce law; Business dispute resolution.</li> <li>Tran Van Nam is a speaker on negotiation, mediation and arbitration at forums in Vietnam and the Asia-Pacific region.</li> </ul>		

- Joined Vietnam International Arbitration Centre (VIAC) since 2002, Tran Van Nam has participated as chairman, or as members of many arbitral tribunals that resolve business and international trade disputes, conducted in English and Vietnamese languages. The typical cases that he has conducted successfully solved in the following areas:

#### **Trade in goods:**

- A dispute on scrap paper contract imported from Korea (2005)
- A dispute on seafood contract exported to the Netherlands (2006)
- A dispute about electrical equipment trading contract between Hanoi enterprises (2008)
- A dispute on instant noodles exported to Poland (2008)
- A dispute on fertilizer exported to Singapore (2010)
- A dispute on caustic soda imported from China (2010)
- A dispute on hospital's equipment imported from Malaysia (2011)
- A dispute on rosewood imported from Laos (2011)
- A dispute on steel trading contract imported from China (2011)
- A dispute on fertilizer exported to Singapore (2011)
- A dispute on acetylene carbon black imported from China (2012)
- A dispute on construction steel imported from the Middle East (2013)
- A dispute on scrap paper imported from the Middle East (2014)
- A dispute on a steel trading contract between two Vietnamese enterprises (2015)
- A dispute on automobile equipment imported from China (2015)
- Dispute(s) on contracts to supply coal imported from Indonesia (2019); (2021)

#### **Trade in Services:**

- A dispute on an assembly line for Ginseng products, licenced by a licensor from South Korea (2004)
- A dispute on telecommunication service for US businesses (2008)
- A dispute on software license agreement between a Vietnamese enterprise a Singaporean enterprise (2011)
- A dispute on renting business location between two businesses in Hanoi (2012)
- A dispute on distribution cosmetic products between two multinational corporations in Ho Chi Minh City (2013)
- A dispute on a fertilizer insurance contract between two enterprises in Hanoi (2013)
- A dispute on a fire insurance contract for paper products between two enterprises in Hanoi (2015)

- A dispute on a contract of carriage of goods between two Vietnamese enterprises (2017)
- A dispute on a hotel management contract between a Vietnamese enterprise and a Hong Kong enterprise (2018)
- A dispute on a contract of business co-operation (BCC) between two Vietnamese enterprises (2019)
- A dispute on refund of deposit from a contract between a Vietnamese enterprise and an American buyer (2019)
- A dispute on a contract of an aviation (pilot) training service between a Vietnamese enterprise and a Canadian counterpart (2020)
- A dispute on a construction contract between two Vietnamese enterprises (2020)

### Qualifications & Certificates

1988	Bachelor of Law- LL.B; Hanoi Law University, Vietnam
1995	Master of Business Administration - MBA, Boise National University, USA
2000	Doctorate in Economics - Ph.D., National Economics University, Vietnam
2005	Master of Law in Intellectual Property - LL.M; University of Turin, Italy
2005	Associate Professor, awarded by the State Council for Professorship, Vietnam
2016	Senior Lecturer; appointed by the Ministry of Home Affairs, Vietnam
2018	CEDR Accredited Mediator (UK)
2018	Train-the-trainer Certificate on Mediation Training, by CEDR (UK)
2009	Train-the-trainer Certificate on Intellectual Property; by Japan Intellectual Property Organization (JPO)
2019	Doctorate in Law -LL.D, Graduate Academy of Social Sciences, Vietnam

### Selected books/chapter in books

1999, 2006, 2015	Editor, <b><i>International Trade Law</i></b> Textbook; Publisher of Science & Technology (first edition); National Economics University Press
2017	Co-Editor, <b><i>Intellectual Property Law</i></b> Textbook; (first edition); National Economics University Press
2014	Co-author; <b><i>Legal advisory hand-book (Cẩm nang Hợp đồng tư vấn pháp luật)</i></b> (Civil contracts); Labor Publishing House
2014	Editor, <b><i>Copyright in Vietnam: Law and Enforcement, (Quyền tác giả tại Việt Nam: Pháp luật và thực thi)</i></b> ; Judicial Publishing House
2007	Co-author, <b><i>Introduction to the multilateral trading system: the International Trade Organization - WTO</i></b> (Introduction to the multilateral trading system:

	Economics, Politics and Institutional Mechanics of the WTO); Labor-Social Publishing House
Google scholar search page	<a href="https://scholar.google.com/citations?user=_dmfvgUAAAAJ&amp;hl=en_US">https://scholar.google.com/citations?user=_dmfvgUAAAAJ&amp;hl=en_US</a>